



**AGREEMENT ON A DUAL DEGREE PROGRAM  
BETWEEN  
THE UNIVERSITY OF CASSINO AND SOUTHERN LAZIO,  
DEPARTMENT OF ECONOMICS AND LAW  
AND  
THE SAMARA STATE UNIVERSITY OF ECONOMICS,  
INSTITUTE OF MANAGEMENT SYSTEMS**

Within the framework of the Memorandum of Understanding between the Samara State University of Economics and the University of Cassino and Southern Lazio, holding from 05 April 2016, the Samara State University of Economics (henceforth named SSUE) represented by the Rector Prof. Prof. Gabibulla Khasaev and the University of Cassino and Southern Lazio (Università di Cassino e del Lazio Meridionale, henceforth named UNICAS) represented by the Rector prof. Giovanni Betta, agree:

- (a) to offer a Dual Degree Program;
- (b) to strengthen the collaboration and the exchange of scholars and professors of both Departments.

**ARTICLE 1  
Aim of the agreement**

The Dual Degree Program allows students from both Universities to earn:

- A Master's Degree in "Business Development in Global Economy" from SSUE.
- A Master's Degree in "Global Economy and Business" (Laurea magistrale in Global Economy and Business, LM-56), European Qualifications Framework level 7, from UNICAS.

The number of dual degree students admitted to the program is fixed up by the Bilateral Committee yearly. In any case, it cannot exceed a maximum of 25 students per year.

**ARTICLE 2  
Management of the program**

A Bilateral Committee will be established and will be composed by three representatives from each University. Decisions will be jointly taken by the representatives of SSUE and UNICAS within the Bilateral Committee.

The Bilateral Committee has the following tasks:

- a) to create the conditions necessary for the implementation of the agreement;
- b) to guarantee the observance of the general regulations of the study program;
- c) to approve changes to the program study plan;
- d) to select the students to be enrolled in the dual degree program;
- e) to assure the participating students' tutorage (the Bilateral Committee may be assisted by people appointed by the universities as tutor for the participating students);
- f) to control the procedures of the study program;
- g) to manage exceptions and problematic cases.

The Bilateral Committee will meet at least once a year: the meetings can take place also through video conference or e-mails, or other online procedures. It is regularly constituted when at least one representative from each University is present. The decisions are taken unanimously.

### **ARTICLE 3**

#### **Study plan**

Students can choose where to enter the dual degree program. If they enter at SSEU, they will spend the first semester in Samara, the second and third semesters in Cassino, the fourth semester in Samara. If they enter the program at Unicas, they will spend the first and second semesters in Cassino, and the third and fourth semesters in Samara. The study plans are jointly defined and attached to this agreement (Annex 1).

### **ARTICLE 4**

#### **Selection of participating students**

The Bilateral Committee is responsible for the selection of the participating students under the conditions stated below and those established by the Bilateral Committee. The selection of the participants in the Dual Degree Program will be based on student academic records, CV, motivations, English proficiency and other requirements set by the two Institutions and agreed by the Bilateral Committee.

Students will be selected upon completing a formal application to the dual degree program within the deadlines defined by the Institutions.

### **ARTICLE 5**

#### **Admission requirements**

Students not fulfilling all the requirements established by Unicas to enroll in Global Economy and Business cannot be enrolled in the program. Students not fulfilling all the requirements established by SSUE to enroll in Business Development in Global Economy cannot be enrolled in the program.

In any case, to be admitted, students' English language skills must be of at least level B2 of the Common European Framework.

### **ARTICLE 6**

#### **Further requirements**

In order to meet the requirements for a Dual Degree, students are required to stay for at least one year (two semesters) at each Institution and must obtain the credits according to the study plan jointly defined and attached to this agreement (Annex 1).

Students must achieve at least 70% of the planned ECTS per semester. If not, the Bilateral Committee is entitled to decide upon their withdrawal from the Dual Degree program.

### **ARTICLE 7**

#### **Enrollment**

Once admitted, students must start the enrollment following the rules of each institution.

### **ARTICLE 8**

#### **Fees and financial support**

Student tuition fees due to Unicas are totally waived for students enrolling the program. However, students have to pay a lump-sum of 800 euro to Unicas at the time of their enrollment at Unicas. The lump-sum is not refundable. It covers two years of Italian local taxes, management (including staff mobility) and promotion costs. Besides that, no tuition fees nor additional fees are due to Unicas, apart from minor compulsory fees for the release of the final Diploma. In case a student does not graduate within two academic years, he/she must pay his/her tuition fees to Unicas for each additional academic year according to the Unicas tuition rules.

Each University will take the necessary measures in order to obtain the best possible financial support for the exchange students.

**ARTICLE 9  
Grades**

Grades across the two programs are converted as follows.

From SSUE to Unicas.

Grade obtained at SSUE	Grade granted at Unicas	Credit awarded
5+	30/30 cum laude	Yes
5	30/30	Yes
5-	28/30	Yes
4+	27/30	Yes
4	26/30	Yes
4-	24/30	Yes
3+	22/30	Yes
3	20/30	Yes
3-	18/30	Yes
2	-	No
1	-	No

From Unicas to SSUE.

Grade obtained at Unicas	Grade granted at SSUE	Credit awarded
30/30 cum laude	5+	Yes
29-30/30	5	Yes
28/30	5-	Yes
27/30	4+	Yes
25-26/30	4	Yes
23-24/30	4-	Yes
21-22/30	3+	Yes
19-20/30	3	Yes
18/30	3-	Yes

**ARTICLE 10  
Internship**

Credits for the Internship are granted upon the presentation of an Internship report signed by both a company and academic advisor. Credits earned thanks to the Internship experience are not graded.

**ARTICLE 11  
Dissertation**

The Dual Degree Program leads to the award of two Diplomas, one by each University, on the basis of the successful completion of the study plan and of the successful defense of a Master Thesis.

The final thesis shall be co-supervised by an academic tutor of both Institutions and written and defended at the SSUE. Both supervisors have to write a final report on the thesis work.

Credits earned thanks to the Master thesis work are not graded.

The thesis Evaluation Committee will include members from Unicas who can join the committee in presence or through conference call or other on-line procedures.

The thesis defense at SSUE allows the award of the title at UNICAS. SSUE shall provide Unicas with all the necessary documentation for the award of its own degree title in due time.

The program final grades will be given according to the grading rules and system of each Institution. The final grade at Unicas (that is given on a scale of 0-110, with at least 66/110 to pass) will be related to the overall grade point average (GPA) and to the final grade the student will have obtained at SSUE.

The Master Diploma will be issued separately from the two Institutions. The diploma issued by Unicas will be personally given to the student during the annual graduation ceremony in Cassino, Italy, or sent to him/her upon his/her request.

### ARTICLE 12

#### Rights and duties of the participating students

While each University assures that all the students enrolled in the dual degree program have equal access to all facilities offered to their regular students (such as the use of computers, access to the library, etc.), each participating student should observe the following principles:

- Each student will be responsible for her/his own living expenses (accommodation, meals, etc.).
- Each student must provide her/his own transportation to/from SSUE to Unicas.
- Violation of University rules and/or local law in the host country may result in the immediate withdrawal of the Program.
- The non-observance of the study requirements stated in Article 6 may result in the immediate withdrawal of the Program.

### ARTICLE 13

#### Terms and duration of the agreement

This agreement entails no financial obligation on either of the partner Universities. This Agreement shall remain in force for a period of five (5) years from the date of the signature and it will be reviewed before renewal. Either University may cancel this agreement with a notice of 180 days. However, students who are already enrolled in the program are allowed to complete their studies. The present Agreement is drawn up in English in two copies.

Date: 30-05-2018

Date: \_\_\_\_\_

University of Cassino and Southern Lazio

Samara State University of Economics

Rector  
Prof. Giovanni Betta



Rector  
Prof. Gabibulla Khasaev



**SAMARA - UNICAS**

MODULO	Where	When (semester)	ECTS (CFU)	
Strategic Management and Marketing	Samara	1	3	
Administrative Economy		1	3	
Organizational Behavior		1	3	
Economics and Corporate Finance		1	3	
Innovation Management and Entrepreneurship		1	3	
Risk Management		1	3	
Business English		1	2	
External Business Environmental		1	2	
Modern Issues of Management		1	2	
Data Analysis		1	3	
Student's Choice		1	3	
Economics		Unicas	2	12
International Economics and Globalization			2	9
Human resource management OR Research Methods in Management OR Contemporary Issues in Economics OR Statistical Learning and Data Mining	2		6	
<i>Soft skills 1</i>	2		3	
Business Law	Unicas	3	9	
Applied Statistics		3	12	
Total Quality Management		3	6	
<i>Soft skills 2</i>		3	3	
Internship	Samara	4	10	
Master Thesis		4	20	

**UNICAS-SAMARA**

MODULO	Where	When (semester)	ECTS (CFU)
Business Law	Unicas	1	9
Applied Statistics		1	12
Total Quality Management		1	6
<i>Soft skills 1</i>		1	3
Economics	Unicas	2	12
International Economics and Globalization		2	9
Human resource management OR Research Methods in Management OR Contemporary Issues in Economics OR Statistical Learning and Data Mining		2	6
<i>Soft skills 2</i>		2	3
Innovation Management and Entrepreneurship	Samara	3	3
Risk Management		3	3
Business English		3	2
External Business Environmental		3	2
Modern Issues of Management		3	2
Data Analysis		3	3
Student's Choice		3	3
Internship		Samara	4
Master Thesis	4		20